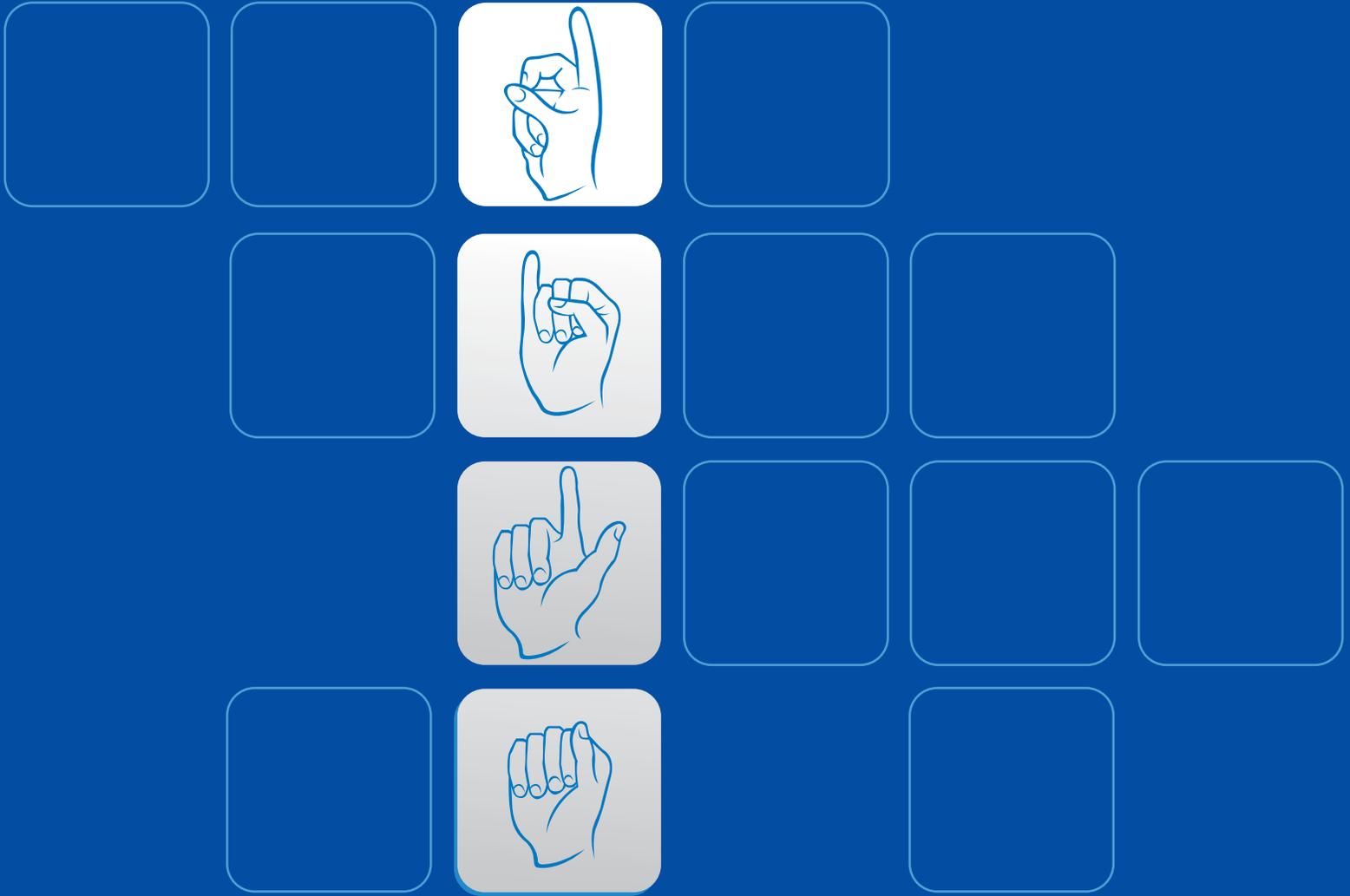


2007 Annual Report: July 1, 2006 – June 30, 2007





Dear Friends,

Since finalizing our new strategic direction last year, DILA has significantly expanded our scope of services, not only for deaf and hard-of-hearing community members, but also for their families and friends. Perhaps the biggest news of the 2007 fiscal year was receiving accreditation from the State of Maryland, Division of Rehabilitation Services (DORS) to expand our Employment Program. With this accreditation, DILA can now offer additional job development and placement services, along with on-the-job training and skills classes on resume writing, interviewing and more.

Other services and programs launched in 2007 include:

- **Advocacy Program** – We kicked off this program with a series of workshops for health care providers and the hearing-loss community on the Americans with Disabilities Act. DILA extends special thanks to the Governor's Office for the Deaf and Hard of Hearing and the Maryland Association of the Deaf for their assistance and the Mid-Shore Community Foundation and the Community Foundation of the Eastern Shore, Inc. for their financial support.
- **Parents of Deaf and Hard-of-Hearing Children Support Group** – This newly formed group meets monthly to offer guidance, support, education and advice to parents dealing with hearing-loss issues. A listserv is available to facilitate communication between group meetings (www.dila.org/parentsupport.html).
- **Internship Program** – This exciting initiative gives local high school and college students valuable real-life experience in their chosen field of study. For our inaugural year, we welcomed 15 interns from Wor-Wic Community College and Salisbury University's Department of Nursing. DILA also accepted a high school student intern through the Salisbury Area Chamber of Commerce Summer Employment Program. Our consumers have embraced these interns with open arms, and we thank everyone for making them feel so welcome.

So much is happening at DILA, and the excitement is palpable! Just glance through the pages of this year's annual report and you'll quickly get a sense of the many lives we've touched, from the consumer who achieved his long-awaited dream of independent living to the student who was able to participate in class discussions.

In closing, we hope you enjoy this annual report, especially the many achievements and new services detailed throughout. Whether a friend, donor, volunteer, staff or board member, you play a vital role in our mission and vision for the future, and we thank you for your support.

Sincerely,

Max Verbits
President

Jennifer Whitcomb
Executive Director

Staff

Jennifer Whitcomb, *Executive Director*
Lisa Trolan, *Administrative Director*
Ann Murray Grimm, *Program Director*
Ramona Bradley, *Residential Health Director*
Lizette Ramos, *Employment Manager*
Marlena Turner, *DIR Manager/Assistant*
Laura Jones, *Administrative Assistant*
Pat Nock, *Residential Health Specialist*
Sue Beaver, *Interpreter Coordinator/Staff Interpreter*
Kim Collier, *Independent Living Advisor*
Renee Gordon, *Independent Living Advisor*
Darryl Hairston, *Independent Living Advisor*
Todd Morrison, *Independent Living Advisor*
Belinda Price, *Independent Living Advisor*
Joan Taylor, *Job Coach*
Eddy Morrison, *Communication Specialist*
Patti Weiss, *Program Secretary/IT*
Will Chambers, *Driver*
John Handy, *Driver*
Richard Hudson, *Driver*

Board of Directors

Max Verbits, *President*
Jane Lind, *Vice President*
Sheri Perkins, *Treasurer*
Lance MacAllister, *DIR Chairman*
Carrie Apple
Tom Dryden
Michael Hammond
Donald O. Peterson
Clara Stafford
Jeffrey White

Special Events Volunteers

John Adams
Carol Grafton
Liz Hammond
Megan Miller
May Nu
Dee Reich
Lou Reich
Lynn Reich
Marty Reich
Tom Weiss



For Eastern Shore residents who are deaf or hard of hearing, the Deaf Independent Living Association, Inc., (DILA) provides access to programs and resources that promote independence and active community involvement. Services include supported employment, residential assistance, information and referral and technical guidance.

Our Core Values –

- 1. Diversity**
and making a difference in the community.
- 2. Commitment**
to the agency and individuals served.
- 3. Loyalty**
toward the agency and each other.
- 4. Respect**
for all modes of communication.
- 5. Integrity**
of professional ethics.
- 6. Teamwork**
and partnerships in providing quality services.



Information & Referral

DILA receives many requests for information about hearing loss, deafness and related resources. We are often contacted by businesses, schools, police departments, hospitals, government agencies and other organizations that want to make their programs and services more accessible to the deaf community. DILA frequently recommends assistive devices (e.g. TTYs, flashing door bells, alarms), sign language interpreters, Maryland Relay and other community-based resources and services.

To better promote our programs and services, we created an informational brochure and several fact sheets this year to distribute to community members and potential consumers. We're also in the preliminary stages of redesigning and reorganizing our Web site, www.dila.org, to streamline content and make the site more user-friendly.

Web Site Hits – www.dila.org

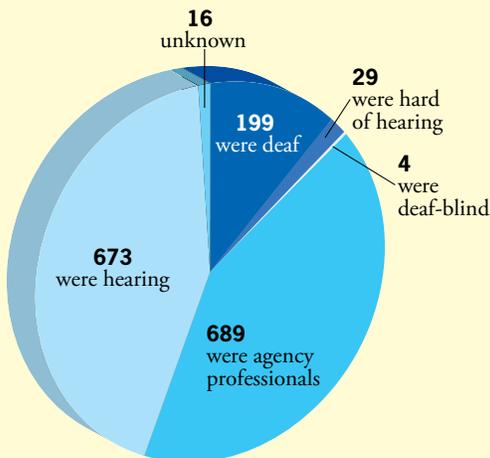
During the 2007 fiscal year, www.dila.org recorded a monthly average of 23,576 hits. Though many of these hits came from repeat visitors, 698 were from new (unique) visitors. In 2007, the top three pages viewed were “About DILA”, “Job Openings” and “Programs.”

During fiscal year 2007, DILA received 1,610 information and referral requests. The most common requests involved interpreter referral, DILA programs and services and room rentals.

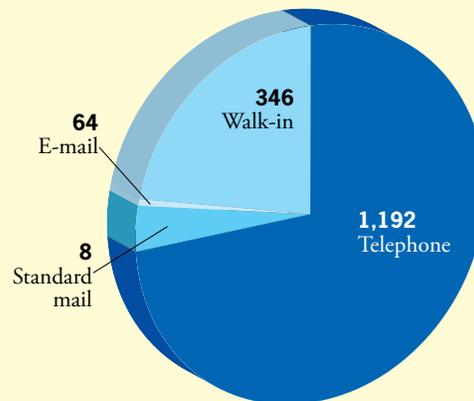
Individuals from the following geographic areas contacted DILA for information:

Anne Arundel County	5
Baltimore City	33
Baltimore County	45
Caroline County	23
Carroll County.....	7
Cecil County.....	14
Dorchester County	83
Frederick County	11
Harford County.....	2
Kent County.....	2
Montgomery County.....	6
Prince George’s County.....	13
Queen Anne’s County.....	9
Somerset County	47
Talbot County.....	128
Wicomico County	763
Worcester County	82
Other areas in Maryland	87
Delaware.....	93
Virginia.....	14
Washington, D.C.....	21
Other states.....	44
Unknown.....	78
TOTAL: 1,610 information and referral requests	

Of those who contacted DILA:



The following methods were used to request information:





Residential Services

DILA offers residential support to renters, existing homeowners and those residing in Deaf Independent Residences (DIRs). During the 2007 fiscal year, 16 DILA consumers resided in DIRs. We also assisted 42 homeowners and renters.

Guidance was primarily given in the following areas:

- Making a budget
- Preparing well-balanced meals
- Paying bills on time
- Managing a home
- Developing social skills
- Keeping up with household chores

DILA connected with consumers through the following programs and service lines:

- Department of Rehabilitation Services (8 consumers)
- Community support living arrangement (4 consumers)
- Individual support services (7 consumers)
- Fee payment system (12 consumers)
- Community support services (35 consumers)
- Supported Employment Program (11 consumers)
- Delaware and New Jersey state programs (2 consumers)

DILA consumers enjoyed these social activities and daytrips through our residential services:

- Shopping trips
- Daytrips to Ocean City
- Open-caption movie nights
- Bowling
- Trips to the zoo
- DINGO
- Delmarva Shorebirds games
- Local festivals (e.g. Springfest and the St. Patrick's Day Parade)
- Trips to Kings Dominion and Six Flags
- Crab feast
- Special Olympics training sessions at Salisbury University

Success Story



DILA Consumer Turns Dream of Independent Living into Reality

It began as a dream, changed to a goal, and recently became a reality! On March 14, 2007, after years of hard work and commitment, Anthony Rodriguez moved from a DILA Assisted Living Unit into his very own apartment. DILA is very proud of Anthony, and we wish him all the best in his new home.

Facilities

DILA's headquarters were deliberately designed to include large training session and meeting spaces for community rental. During the 2007 fiscal year, DILA rented our boardroom and conference and multipurpose rooms to the general public, with a price break offered to nonprofit organizations and members of the deaf community. Several groups also rented our onsite catering kitchen for an additional cost.

During the 2007 fiscal year, 48 outside events were held at DILA, including DINGO nights (deaf version of bingo), seminars, baby showers, church meetings and banquets.

Of those 48 events:

- 41 were half-day events and 7 were full-day gatherings
- 10 made use of our catering kitchen
- 32 took place in our multipurpose auditorium
- 15 took place in our boardroom
- 1 took place in our conference room

Room rental fees help support DILA's ongoing programs and services.



Deaf Independent Residences, Inc.

Purchased through a Section 8/202 program offered by the Department of Housing and Urban Development (HUD), these residences are conveniently located in Talbot, Wicomico and Worcester Counties. Each residence accommodates a maximum of three occupants. Residents are responsible for all food and personal expenses, and rent is based on HUD guidelines. All homes feature special modifications to accommodate deaf and hard-of-hearing residents, including TTYs, close-captioned televisions, and flashing light systems to signal a fire alarm, ringing telephone or doorbell.

For Deaf Independent Residences, Inc. (DIR) fiscal year 2007 was very productive. The homes, which collectively house up to 30 people with disabilities, received much needed attention.

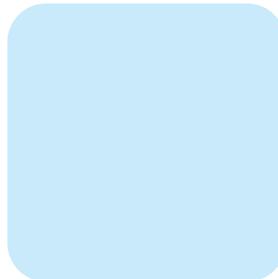
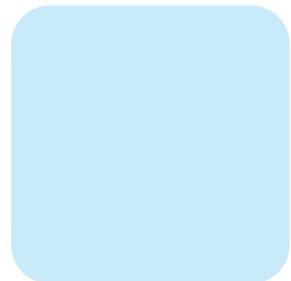
We extend our thanks to the Choptank Electric Cooperative for their \$6,500 donation, which was received in FY2006 but was expensed out in FY2007. The funds were utilized to purchase and install energy efficient windows in two homes and flooring for one. Their donation continues to save our agency hundreds of dollars on utility bills.

The Cole Foundation, Inc. donated \$19,000 to assist with much needed repairs to several homes. Two homes received beautiful exterior makeovers, replacing weathered and worn exteriors with new, maintenance-free vinyl siding. The Cole Foundation, Inc. funds helped restore the beauty of an old porch and replace old, leaking gutters. Their donation also allowed for the purchase of a new, Energy Star-rated washer and dryer set which will help save on energy bills for years to come.

The AMERIGROUP Foundation's \$1,000 donation was used to replace an old oven that had become unsafe. The foundation also donated new gutters which helped prevent basement flooding for a house with water drainage issues.

DIR also used capital from a Reserve Replacement program to fund many other repairs. DIR painted the interior of a once dark and dreary home to make it more conducive to a deaf-blind tenant. We replaced 20-year old carpet in several homes to create a healthier living environment, and installed a new handicap ramp and handicap-accessible shower for disabled tenants.

Thanks to these and other generous donations, DIR has been able to improve the services to our tenants while enhancing their lifestyles. We look forward to the continued support of our communities in the years to come, as there is still a great deal of work to be done!



DILA believes that useful, productive employment can bring much success, independence and fulfillment to the lives of deaf and hard-of-hearing individuals. Our Supported Employment Program eliminates many of the traditional barriers these individuals face in the working world. As part of the program, trained job coaches fluent in American Sign Language work closely with deaf community members to help them secure and maintain meaningful employment. Specific services include:

- Job readiness training (e.g. resume development, interview skills)
- Job development and placement
- Benefits management
- On-the-job training
- Interpreting services
- Transportation
- Sign language training for coworkers
- Functional math and English tutoring

DILA currently assists 11 individuals working in a variety of settings throughout Wicomico and Talbot Counties, including Lower Shore Enterprises, Sam's Club, Blind Industries and Services of Maryland, Soft Touch Car Wash and DILA. Individuals are assigned to businesses and organizations based on their skill set, transportation needs and availability.

DILA is happy to report that all program participants continue to make excellent progress in their employment situations. Assisting individuals through the Supported Employment Program is truly a team effort, with regular input required from DILA's residential counselors and staff nurse, particularly in regards to benefits, medical leave, salary and transportation. Program staff members continue to work closely with local employers and the business community to secure opportunities for new and existing consumers.

During the 2007 fiscal year, DILA received accreditation from the State of Maryland Division of Rehabilitation Services (DORS) to expand our employment services, allowing us to serve a much larger population of deaf and hard-of-hearing individuals. Since we received accreditation in May 2007, DILA has handled seven new referrals for job development, placement and retention services.

Success Story

DILA Consumer Named Outstanding Employee

DILA congratulates William Tucker for being named an "Outstanding Employee" at Sam's Club. Over the past five years, William has proven himself to be a dependable, courteous and motivated Sam's Club employee. He also received Employee of the Month honors and a Five-Year Service award. We tip our hat to William and wish him much continued success!



Interpreter Referral

For residents of the Eastern Shore area who require an interpreter for an upcoming event or meeting, DILA offers an interpreter referral service. All interpreters are bound by the Code of Professional Conduct (established by the national Registry of Interpreters for the Deaf) and must maintain absolute confidentiality regarding all conversations. The interpreter referral service has a network of 36 interpreters, nine of whom are certified by RID. (DILA is an active RID member.)

Interpreter referral highlights from the 2007 fiscal year:

- DILA received 633 interpreter requests (83 percent were fulfilled). The top three interpreter requests were for health care, education and Division of Rehabilitation Services settings.

- The Interpreter Handbook was revised and approved by DILA's network of interpreters.
- All businesses that contact DILA for an interpreter must now sign an agreement prior to an interpreter being scheduled.
- An Interpreter Network Committee was formed to discuss new interpreting concepts and methods and establishing an interpreter training program at a local college or university.
- DILA provided an interpreter for Deaf Community Night with the Shorebirds.



Success Story

Dean's List Achieved with the Assistance of Interpreters

“Hats off to DILA's interpreters!” exclaims Kim Majus, a recent graduate of Wor-Wic Community College in Salisbury. Through DILA, Kim was able to secure interpreters to attend classes with her, allowing her to participate in class discussions, understand her instructors and fellow classmates and make the dean's list. She felt without the interpreters, she wouldn't have made the dean's list. Kim also praised the capabilities and professionalism of the interpreters hired for her college graduation ceremony. “I recommend DILA's interpreter referral service to anyone who needs it. They complied with all of my interpreting needs,” she says.

Reaching out to our community is an important part of DILA's mission. Each year, we participate in several key outreach events, either as a partner, supporter or representative. We also sponsor or co-sponsor many activities for the community. The 2007 fiscal year was a busy one as DILA staff members worked hard to increase our presence not only within our local community, but also throughout the state.

During the 2007 fiscal year, DILA participated in the following outreach projects and events:

- Visual Smoke Alarm Distribution Project – In conjunction with the Governor's Committee for Visual Smoke Alarms for Deaf and Hard-of-Hearing People, DILA distributed nine visual smoke alarms to deaf and hard-of-hearing Eastern Shore residents.
- Mock Emergency Disaster Training – Staff members participated in a disaster training exercise at the Holly Center along with several other area agencies. The training session gave staff members the opportunity to demonstrate DILA's emergency response plan and receive feedback.
- Helen Keller Institute Seminar (overview of technologies and products for the deaf-blind)
- Living Wills Workshop
- Americans with Disabilities Act (ADA) Training
- "Changing Face of Benefits: Knowledge for Successful Employment" (sponsored by the Developmental Disabilities Administration)
- Disaster Readiness Workshop for Individuals with Disabilities and Their Families

DILA staffed information booths at these gatherings:

- Wicomico Riverfest
- Delmarva Bike Week
- Maryland Rehabilitation Association/Division of Rehabilitative Services Training Conference
- Salisbury Festival
- Transitioning Night at Wicomico High School
- Health Care Services Fair at Salisbury University

DILA sponsored or co-sponsored these events in 2007:

- Salisbury Area Chamber of Commerce "Business After Hours" (hosted by DILA with support from Sam's Club)
- Deaf Community Night with the Delmarva Shorebirds
- Ten-week basic American Sign Language classes (DILA also partnered with the Salisbury Christian School to offer ASL as part of the school's elective curriculum)
- ADA workshops with the Governor's Office for the Deaf and Hard of Hearing (ODHH) and the Maryland Association of the Deaf (MDAD) covering Title III





Internship Program & Communication Resources

Internship Program

DILA officially launched our internship program for high school and college students on January 23, 2007. This exciting initiative gives participants valuable real-life experience in their chosen field of study. We work hard to ensure the program incorporates both theory and practice to stimulate academic and personal growth. All interns are considered volunteers and are not paid for their work. Participants are assigned tasks based on their capabilities and interests and the needs of the agency.

For our inaugural year, we welcomed 15 students from Wor-Wic Community College and Salisbury University's Department of Nursing. DILA's consumers have greeted these students with enthusiasm; some have even taken it upon themselves to teach the students sign language! DILA also welcomed a high school student intern through the Salisbury Area Chamber of Commerce Summer Employment Program. This internship experience gave the student firsthand exposure to the work world, including essential qualities for success (e.g. strong ethics, responsibility and dedication).

To qualify for an internship position with the agency, each student must:

- Comply with DILA policies and procedures
- Sign a confidentiality agreement
- Show proof of high school or college enrollment, along with internship requirements for their course of study

Communication Resources

DILA offers a variety of communication resources for the deaf, hard-of-hearing and hearing communities. Thanks to generous contributions from local businesses, organizations and residents, DILA was able to significantly expand our communications facilities and services during the 2007 fiscal year.

ASL Classes

DILA's new basic American Sign Language (ASL) classes were held for ten weeks beginning in fall 2006 and continuing through spring 2007. Ten students participated in these classes.

We also partnered with the Salisbury Christian School to incorporate ASL into the school's elective curriculum.

DILA is working closely with other businesses as well to help communicate more effectively with their deaf and hard-of-hearing employees and clients.

Sign Lab

DILA's Sign Lab has been dedicated in honor of former board member Gil Eastman, who passed in December 2006 following a long battle with cancer. Gil donated many of the lab's books and videos.

During the 2007 fiscal year, the Sign Lab welcomed 43 visitors.

Communication Center

This year Sorenson Communications replaced DILA's VP-100 videophone with a brand-new VP-200 videophone booth. This is available for the general public to use at no charge; stop by to learn more!



Community Support Services

DILA provides advocacy and support services to deaf and hard-of-hearing Eastern Shore residents. Staff members fluent in ASL, signed English or tactile signing offer assistance with basic life skills.

As part of DILA's new vision to expand our scope of services to the community, we are now assisting two deaf-blind individuals living in their own homes. In conjunction with Maryland's Developmental Disabilities Administration and Delaware's Division of Visual Impairment, DILA provides specialized services such as tactile signing, job coaching, transportation and assistance with independent living skills.

Success Story



DILA Consumer Volunteers at West River Deaf/Blind Camp

In 2005, Ernie Hutto volunteered as a camp counselor at the annual West River Deaf/Blind camp. While there was no camp in 2006 due to a convention, Ernie was invited back for the camp's 2007 session. At West River, Ernie helps campers unpack and get settled and assists with camp activities and meal service. After purchasing a digital camera, Ernie was even appointed camp photographer this year! Ernie took great pride in his work, and he's already looking forward to next summer. Great job, Ernie!

Summer Camp for Deaf and Hard-of-Hearing Children

Interest in DILA's summer camp for deaf and hard-of-hearing children continues to grow, and plans are in the works for an overnight camp in 2008. DILA's summer camp committee is actively seeking volunteers to assist with planning and organization.

Advocacy Program

DILA kicked off our new Advocacy Program this year with Title III ADA training sessions in Dorchester, Talbot, Wicomico, Worcester, and Somerset Counties. Funding was provided by the Mid-Shore Community Foundation and the Community Foundation of the Eastern Shore, Inc. In collaboration with the Governor's Office for the Deaf and Hard of Hearing (ODHH) and the Maryland Association of the Deaf (MDAD), we conducted a total of ten workshops – five for healthcare providers which had 37 attendees, and five for the deaf and hard-of-hearing community which had 67 attendees. We hope to extend these workshops to other counties next year.

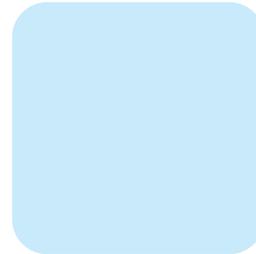
Parents of Deaf and Hard-of-Hearing Children Support Group

With start-up funding provided by The Parent's Place of Maryland, DILA's Parents of Deaf and Hard-of-Hearing Children Support Group had its first meeting in October 2006. For participants, the group provides a forum to share advice, information, perspectives and resources with those in similar situations. Past meetings have featured presentations from The Parent's Place of Maryland, Project Include Me of Wicomico County and the Early Intervention and Family Education Program from the Maryland School for the Deaf. During fiscal year 2007, we hosted six meetings which were attended by 40 guests. Between meetings, group members can keep in touch through a special listserv which currently has 11 members. Anyone wishing to join the listserv can log on at: www.dila.org/parentsupport.html.

To support our mission, vision, programs and services, DILA coordinated the following fundraising initiatives during the 2007 fiscal year:

- **Food Lion Shop & Share Program** – Registered Food Lion MVP cardholders can have a percentage of their total grocery purchase donated to DILA.
- **Stuffed, themed animals**– For a \$7 donation, individuals can choose a stuffed animal from our extensive collection.
- **Delmarva Bike Week**– Motorcycle enthusiasts gather for a four day event in the Ocean City area. At the event, DILA hosted an informational booth and collected donations.
- **“I Love You” hands** – For a \$3.50 donation, individuals can select a sculpted version of the ASL sign for “I love you.”
- **Window clings** – Featuring the ASL sign for “God Bless America.” Available for a \$1.00 donation.
- **DILA tote bags** – Individuals receive a sturdy, roomy DILA tote bag when they make a \$5 donation.
- **Online donations** – An online donation form has been added to DILA’s Web site, www.dila.org. Donors simply visit our site and click the “Give Online” icon, located in the lower left-hand corner of the home page. All information entered, including credit card numbers, is secured by VeriSign.
- **Local Independent Charities of America (LICA) listing** – Connects donors with charitable organizations that meet their interests.
- **Maryland Charities Campaign** – A workplace charitable-giving program that allows State employees to have charitable donations automatically deducted from their paycheck.

- **Amazon.com** – Fans of the online shopping site can have a percentage of their purchases donated to DILA when they access Amazon through www.dila.org.
- **Salisbury Festival** – Held each April to celebrate the Salisbury community. At the event, DILA hosted a booth stocked with brochures and fact sheets, along with our stuffed, themed bears and “ILY” items.
- **Wicomico Riverfest** – DILA distributed handouts and collected donations.
- **Uno’s Chicago Grill Fundraiser Day** – Diners could designate a portion of their meal cost to benefit DILA.
- **Shop for Charity Online Shopping Mall** – Access over 1,000 shopping sites from www.shopforcharityday.com/13549. A percentage of your purchase will be donated to DILA.
- **Rummage Sale** – DILA raised over \$650 dollars for the 2007 Deaf Educational Awareness Festival.





Max Verbits, President

An architect with Davis, Bowen & Fridel, Inc., in Salisbury, Max received his undergraduate degree from the Rhode Island School of Design. He met his wife Dale while living in the Caribbean, and in 1990, the couple moved to Salisbury. He became involved with DILA and the deaf community when his sister, who is deaf, moved to the area. In 2003, Max joined DILA's Board of Directors. In his spare time, Max enjoys sports, gardening, cooking, reading, crossword puzzles, travel, learning about foreign cultures and spending time with his wife and three daughters. He is very committed to promoting professional and social opportunities for deaf individuals.

Jane Lind, Vice President

A three-year board member, Jane resided in Salisbury and worked for Avery Hall Insurance. In June of this year, Jane stepped down from the board and moved to Iowa to be closer to her family.

Sherry Perkins, Treasurer

A second grade teacher at Beaver Run School, Salisbury resident and ten-year board member, Sherry has a deaf son, Scott, who is a student life counselor at the Maryland School for the Deaf, and a daughter, Amy, who lives in Baltimore. Sherry is an active member of Christ United Methodist Church, Quota International of Salisbury and the DIR Board of Directors. She also serves as president of Christ United Methodist Women.

Carrie Apple

A board member since 2004, Carrie received her bachelor's degree in human services and education from Western Washington University and began working as a certified cued language transliterator in 1999. Following a six-year career with Language Matters, Inc., as a transliterator coordinator and trainer, Carrie left to home school her two children. She now works as a freelance transliterator and consultant. In her spare time, she enjoys training for triathlons with her husband and spending time with her family. After three years of service, Carrie stepped down in May of this year to move with her family to the state of Washington.

Tom Drdyen

A Crisfield resident, Tom joined the board in 1997. He currently works for Harvard Custom Manufacturing in Salisbury. In his spare time, he coordinates and oversees monthly DINGO (deaf version of bingo) nights that are held fall through spring.

Michael Hammond

Previously of Pennsylvania, Michael moved to the Eastern Shore with his wife in 1997 and resides in Caroline County. Michael has a 15-year background in sales and is founder of Town Planner, a community calendar with information and resources for community members. He joined the DILA Board of Directors this year. He and his wife enjoy a variety of outdoor activities, such as camping, canoeing and kayaking.

Lance MacAllister

One of DILA's founding board members, Lance is a speech pathologist and chairman of Deaf Independent Residences. He also serves on the Holly Community Board of Directors. Lance resides in Salisbury, Maryland.

Don Peterson

Born in Buffalo, New York, Don became deaf at age 12 after contracting spinal meningitis. His many educational degrees include a regent's diploma from the Rochester School for the Deaf, a bachelor's degree in science from the University of Buffalo, a master's degree in deaf education from Gallaudet University and a master's degree in analytical chemistry from the University of Maryland. For 44 years, he served as an associate professor at Gallaudet before retiring in 1996. He joined DILA's board in 2004. He currently resides with his wife in Selbyville, Delaware, where he enjoys walking, playing Bridge and spending time with his children and grandchildren.

Clara Stafford

Born deaf to a deaf family, Clara graduated from the Maryland School for the Deaf in 1979 and has served on DILA's board since 2004. She runs a home-based business and resides in Caroline County.

Jeffrey White

Born in Rome, New York, Jeffrey graduated from Stetson University in Florida with a bachelor's degree in finance and a minor in statistics. Before attending law school in Vermont, he served his country in Misawa, Japan, as a Russian linguist for the United States Air Force. He is a founding partner of Honick & White, P.A., a law firm specializing in corporate and land-use law. He and his wife, Kara, have three children. He joined DILA's board of directors in 2006.



Fiscal Year 2007 Donations

Silver Sponsorship (\$10,000 – \$19,999)

Cole Foundation, Inc. – \$19,000 toward DIRs repairs

Bronze Sponsorship (\$5,000 – \$9,999)

Anonymous – \$5,000 for general operating expenses

Anonymous – \$5,000 for general operating expenses

Copper Sponsorship (\$1,000 – \$4,999)

- AMERIGROUP Foundation – \$1,000 toward DIRs repairs
- Community Foundation of the Eastern Shore, Inc. – \$3,250 toward ADA training for Wicomico, Worcester and Somerset Counties
- George B. Todd Fund of the Mid-Shore Community Foundation – \$2,000 for ADA training in Dorchester & Talbot Counties
- Quota International of Cambridge, MD – \$2,600 toward the purchase of overhead projector, computer and high-speed Internet connection for the Supported Employment Program (Easton office)

Friends (\$500 – \$999)

The Parents' Place of Maryland, Inc. – \$500 to launch DILA's Support Group for Parents of Deaf and Hard-of-Hearing Children

Supporters (\$25 – \$499)

Marianne Doremus
 Food Lion
 Dr. & Mrs. Mervin Garretson
 May Nu
 Mt. Hermon Lions Club
 Ocean City Lioness Club
 Sherry Perkins
 Mr. & Mrs. Clarence Russell
 Uno's Chicago Grill, Fruitland, MD

LICA

Peter Lule

Memorial Gifts

Anonymous – In memory of Betty Flurer

Anonymous – In memory of Gil Eastman

Francis & Joanne Langlais – In memory of Gil Eastman

In-Kind Gifts

Joy Carney
 John Edington
 Calvin Hicks
 ISG International
 Allen Matthews
 Sorenson Communication

Rummage Sale

Mr. & Mrs. A. Andeniran
 Kerrie Bunting
 Rita Campbell
 Coca-Cola Enterprises
 Sarita Cooper
 Murray Grimm
 Laura Jones
 Jane Lind
 Mr. & Mrs. Lou Reich
 Anthony Rodriguez
 Leigh Scott
 Mr. & Mrs. Dave Scoville
 Cheryl Thomsen
 Max Verbits
 Mr. & Mrs. Tom Weiss
 Jennifer Whitcomb
 Mr. & Mrs. Jeffrey White

Statement of Financial Position

July 1, 2006 – June 30, 2007

STATEMENT OF FINANCIAL POSITION July 1, 2006 – June 30, 2007

Assets

Current Assets:

Cash and cash equivalents	\$665,808	
Investments:		
Certificates of Deposit	100,000	
Accounts receivable	26,711	
Due from governmental agencies	96,892	
Prepaid expenses	<u>8,335</u>	
Total current assets		\$897,746

Fixed Assets:

Land	94,262	
Building and improvements	1,935,963	
Furniture and fixtures	195,893	
Transportation	<u>232,931</u>	
	2,459,049	
Less: Accumulated depreciation	<u>(621,469)</u>	
		1,837,580

Other Assets:

Due from Deaf Independent Residences, Inc.	212,844	
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TOTAL ASSETS **\$2,948,170**

Liabilities and Net Assets

Current Liabilities:

Accounts payable	\$14,892	
Accrued expenses payroll & related expenses	94,712	
Due to State of Maryland Developmental Disabilities Administration	<u>28,160</u>	
Total Current Liabilities		<u>137,764</u>

Net Assets:

Unrestricted net assets:		
Operations	971,825	
Fixed assets	<u>1,837,581</u>	
Temporarily restricted net assets	<u>1,000</u>	
Total Unrestricted Net Assets/Total Net Assets	2,810,406	

TOTAL LIABILITIES AND NET ASSETS **\$2,948,170**

The above statement has been independently audited.



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